

300 New Jersey Avenue, NW Suite 700 Washington, DC 20001 www.comcastcorporation.com

Lynn R. Charytan EVP & General Counsel, Comcast Cable SVP & Sr. Deputy General Counsel, Comcast Corporation

December 8, 2016

## **VIA ECFS**

Ms. Marlene H. Dortch Secretary Federal Communications Commission 445 Twelfth Street, S.W. Washington, D.C. 20554

Re: In the Matter of Applications of Comcast Corporation, General Electric Company, and NBC Universal Inc. for Consent to Assign Licenses and Transfer Control of Licensees, MB Docket No. 10-56

Dear Ms. Dortch:

Pursuant to the *Compliance Protective Orders* in the above-captioned proceeding,<sup>1</sup> Comcast Corporation hereby submits one copy of the confidential version of the enclosed compliance report. The [[ ]] symbols denote Confidential Information. The redacted, public version is being filed simultaneously under separate cover. Also pursuant to the *Compliance Protective Orders*, two copies of the confidential version are being hand-delivered to the Media Bureau.

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Applications of Comcast Corporation, General Electric Company, and NBC Universal, Inc. for Consent to Assign Licenses or Transfer Control of Licensees, Protective Order for Compliance, 26 FCC Rcd 2045 (MB 2011) ("First Protective Order"); Second Protective Order for Compliance, 26 FCC Rcd 2052 (MB 2011) ("Second Protective Order") (jointly, the "Compliance Protective Orders").

Ms. Marlene H. Dortch December 8, 2016 Page 2

Please do not hesitate to contact me should you have any questions.

Respectfully submitted,

Lynn R. Charytan

Executive Vice President & General Counsel,

Comcast Cable

Senior Vice President & Senior Deputy General

Counsel, Comcast Corporation

## Enclosure

cc (by hand delivery), Vanessa Lemmé

two copies: Industry Analysis Division

Media Bureau

cc (by e-mail): Brendan Holland

Chief

Industry Analysis Division Brendan.Holland@fcc.gov

Jeffrey Gee

Chief, Investigations & Hearings Division

Enforcement Bureau Jeffrey.Gee@fcc.gov

Jessica Campbell

Industry Analysis Division

Media Bureau

Jessica.Campbell@fcc.gov



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Re: In the Matter of Applications of Comcast Corporation, General Electric Company and NBC Universal Inc. for Consent to Assign Licenses and Transfer Control of Licensees, MB Docket No. 10-56

Dear Ms. Dortch:

Comcast Corporation ("Comcast") hereby submits the following information regarding the standalone Broadband Internet Access Service condition in Appendix A § IV.D (the "Condition") of the *Comcast-NBC Universal Order*.¹ This letter contains certain information designated as Confidential (identified by [[brackets]]) and is being submitted pursuant to the *Compliance Protective Orders*.²

<sup>&</sup>lt;sup>1</sup> Applications of Comcast Corporation, General Electric Company and NBC Universal, Inc. for Consent to Assign Licenses and Transfer Control of Licensees, Memorandum Opinion and Order. 26 FCC Rcd 4238 (MB 2011) ("Comcast-NBCUniversal Order").

<sup>&</sup>lt;sup>2</sup> Applications of Comcast Corporation, General Electric Company, and NBC Universal, Inc. for Consent to Assign Licenses or Transfer Control of Licensees, Protective Order for Compliance, 26 FCC Rcd 2045 (MB 2011) ("First Protective Order"); Second Protective Order for Compliance, 26 FCC Rcd 2052 (MB 2011) ("Second Protective Order") (jointly, the "Compliance Protective Orders").

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### Introduction

Pursuant to Condition § IV.D.3, Comcast is required to submit a report describing compliance with Condition § IV.D.1 regarding its provision of standalone Broadband Internet Access Service ("BIAS") and providing certain additional information annually and upon any price adjustment of a standalone BIAS offering. The following constitutes Comcast's submission, and incorporates adjustments to certain of Comcast's standalone and multiproduct BIAS service tiers in certain service areas in which it offers BIAS services adopted in November 2016.

# Report

Comcast continues to offer standalone BIAS to customers throughout the service areas in which it offers BIAS services.<sup>3</sup> Those offerings include a standalone BIAS tier in each of its markets under the name "Performance Starter" that Comcast has provisioned to deliver with speeds of at least 6 Mbps down and offers at the retail price of \$49.95 per month. Comcast also offers other standalone tiers of BIAS, at reasonable market-based prices, with speeds that correspond to those offered in its retail multi-product offerings in the relevant service area.<sup>4</sup> Such standalone offerings are available on equivalent terms and conditions to the most comparable BIAS tier available in Comcast's multi-product offerings. Further detail is available in Appendix A.

The aggregate number of standalone BIAS lines Comcast provisioned as of November 21, 2016 was [[ ]].

<sup>&</sup>lt;sup>3</sup> Comcast offers BIAS to over 99 percent of homes passed by Comcast cable systems.

Comcast generally sells BIAS in three ways: (i) on a standalone basis; (ii) with discounted, multi-product pricing (such that the price for the Internet access service is reduced if the customer subscribes to one or more other Comcast products); and (iii) as part of bundles for which Comcast determines aggregate prices, without separate pricing for the individual products. As Comcast does not determine separate pricing for the individual products within a bundle, Parts I and II of Appendix A set forth speeds and pricing only for standalone and multi-product BIAS offerings. For reference purposes, Part II of Appendix A also provides pricing information for Comcast's National Triple Play Bundles, and pricing information for variations of those pricing plans that have been adopted in the Markets identified therein.

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Parts I and II of Appendix A set forth the standalone and multi-product BIAS speeds and pricing offered by Comcast to customers as of November 2016 in Comcast's top 30 markets. The information reflects post-promotional pricing, and (in the case of the multi-product pricing) assumes that the customer continues to subscribe to one other product (video or voice) or all three products (video, voice, and Internet), as applicable.

Part III of Appendix A sets forth, by company and to the best of Comcast's knowledge after review of those companies' websites, the standalone BIAS offerings of Comcast's principal competitors and the post-promotional pricing of such offerings. Comcast has identified principal competitors, their standalone BIAS offerings, and the pricing of such offerings as of November 2016.

In addition, Comcast notes that Comcast offers BIAS service under the name *Internet Essentials* throughout its service areas, including in each of the 30 markets referenced in Appendix A. *Internet Essentials* is a comprehensive broadband adoption program that provides low-cost broadband access to households meeting the program's eligibility requirements, and was originally established pursuant to Condition § XVI.2. As this service tier is designed for a specific population with unique eligibility criteria, Comcast treats it separately from the generally available retail services that are the subject of this report. Subject to the program's eligibility requirements, *Internet Essentials* is available on both a standalone and multi-product basis, with no differentiation in price.

Please do not hesitate to contact me should you have any questions.

Sincerely yours,

Lynn R. Charytan

Executive Vice President & General Counsel,

Comcast Cable

Senior Vice President & Senior Deputy General

Counsel, Comcast Corporation

# **Top 30 Markets - HSD Pricing (Stand Alone) - alphabetical order** (as of November 27, 2016)

Speed
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		Speed		
Market	Tier	(Downstream/Upstream)	Standa	lone Pricing
Atlanta	Performance Starter	10 Mbps/2 Mbps	\$	49.95
	Performance	25 Mbps/5 Mbps	\$	59.95
	Blast! Pro	100 Mbps/10 Mbps	\$	79.95
	Extreme 150	150 Mbps/20 Mbps	; \$	89.95
	Extreme 300	300 Mbps/25 Mbps	\$	99.95
	Gigabit	1 GB/35 Mbps	\$	139.95
	Gigabit Pro	2 GB/2 GB	\$	299.95
	digabit P10	2 GB/ 2 GB	Ą	299.93
Baltimore Metro	Performance Starter	10 Mbps/2 Mbps	\$	49.95
	Performance	25 Mbps/5 Mbps	\$	69.95
	Performance Pro	100 Mbps/5 Mbps	\$	79.95
	Blast!	200 Mbps / 10 Mbps	\$	82.95
	Gigabit Pro	2GB/2GB	\$	299.95
Day Avea	Danifa was a sa Stantan	40 MAI: /2 MAI:	ć	40.05
Bay Area	Performance Starter	10 Mbps/2 Mbps	\$	49.95
	Performance 25	25 Mbps/5 Mbps	\$	59.95
	Performance Pro	100 Mbps/5 Mbps	\$	74.95
	Blast! Pro	200 Mbps/10 Mbps	\$	89.95
	Extreme 250	250 Mbps/25 Mbps	\$	149.95
	Gigabit Pro	2 GB/2 GB	\$	299.95
Central PA/Harrisburg Area	Performance Starter	10 Mbps/2 Mbps	\$	49.95
, , , , , , , , , , , , , , , , , , , ,	Performance	25 Mbps/5 Mbps	\$	69.95
	Performance Pro	100 Mbps/5 Mbps	\$	79.95
	Blast!	200 Mbps / 10 Mbps	\$	82.95
	Gigabit Pro	2GB/2GB	\$	299.95
Character Bay / Fastown Shave	Doubourson	10 Mhns /2 Mhns	÷	40.05
Chesapeake Bay/Eastern Shore	Performance Starter	10 Mbps/2 Mbps	\$	49.95
	Performance	25 Mbps/5 Mbps	\$	69.95
	Performance Pro	100 Mbps/5 Mbps	\$	79.95
	Blast!	200 Mbps / 10 Mbps	\$	82.95
	Gigabit Pro	2GB/2GB	\$	299.95
Chicago	Performance Starter	10 Mbps/2 Mbps	\$	49.95
	Performance	25 Mbps/5 Mbps	\$	66.95
	Blast!	75 Mbps/10 Mbps	, \$	79.95
	Extreme 150	150 Mbps/20 Mbps	\$	89.95
	Extreme 300	300 Mbps/25 Mbps	\$	99.95
	Gigabit	1 GB/35 Mbps	\$	139.95
	Gigabit Pro	2 GB/2 GB	\$	299.95
	digasit	2 35/2 35	Y	233.33
Connecticut/Hartford Area	Performance Starter	10 Mbps/2 Mbps	\$	49.95
	Performance	25 Mbps/5 Mbps	\$	69.95
	Performance Pro	100 Mbps/5 Mbps	\$	79.95
	Blast!	200 Mbps / 10 Mbps	\$	82.95
	Gigabit Pro	2GB/2GB	\$	299.95
Denver	Performance Starter	10 Mbps/2 Mbps	\$	49.95
	Performance 25	25 Mbps/5 Mbps	\$	64.95
	Performance Pro	100Mbps/5 Mbps	\$	79.95
	Blast! Pro	200 Mbps/10 Mbps	\$ \$	94.95
		The state of the s		
	Extreme 250	250 Mbps/25 Mbps	\$	149.95
	Gigabit Pro	2 GB/2 GB	\$	299.95

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		Speea	
Market	Tier	(Downstream/Upstream)	Standalone Pricing
Greater Porten Perion	Performance Starter	10 Mbns/2 Mbns	¢ 40.0E
Greater Boston Region		10 Mbps/2 Mbps	\$ 49.95
	Performance	25 Mbps/5 Mbps	\$ 69.95
	Performance Pro	100 Mbps/5 Mbps	\$ 79.95
	Blast!	200 Mbps / 10 Mbps	\$ 82.95
	Gigabit Pro	2GB/2GB	\$ 299.95
Houston	Performance Starter	10 Mbps/2 Mbps	\$ 49.95
	Performance 25	25 Mbps/5 Mbps	\$ 64.95
	Performance Pro	100 Mbps/5 Mbps	\$ 79.95
	Blast! Pro	200 Mbps/10 Mbps	\$ 94.95
	Extreme 250	250 Mbps/25 Mbps	\$ 149.95
	Gigabit Pro	2 GB/2 GB	\$ 299.95
	digabit F10	2 05/2 05	\$ 299.93
Indianapolis Region	Performance Starter	10 Mbps/2 Mbps	\$ 49.95
	Performance	25 Mbps/5 Mbps	\$ 66.95
	Blast!	75 Mbps/10 Mbps	\$ 79.95
	Extreme 150	150 Mbps/20 Mbps	\$ 129.95
	Gigabit Pro	2 GB/2 GB	\$ 299.95
Jacksonville	Performance Starter	10 Mbns /2 Mbns	\$ 49.95
Jacksonvine		10 Mbps/2 Mbps	•
	Performance	25 Mbps/5 Mbps	\$ 66.95
	Blast!	75 Mbps/10 Mbps	\$ 79.95
	Extreme 150	150 Mbps/20 Mbps	\$ 129.95
	Gigabit Pro	2 GB/2 GB	\$ 299.95
Knoxville	Performance Starter	10 Mbps/2 Mbps	\$ 49.95
	Performance	25 Mbps/5 Mbps	\$ 66.95
	Blast!	75 Mbps/10 Mbps	\$ 79.95
	Extreme 150	150 Mbps/20 Mbps	\$ 129.95
	Gigabit Pro	2 GB/2 GB	\$ 299.95
Western New England	Doutoumana Ctautou	10 Mhns /2 Mhns	ć 40.0F
Western New England	Performance Starter	10 Mbps/2 Mbps	\$ 49.95
	Performance	25 Mbps/5 Mbps	\$ 69.95
	Performance Pro	100 Mbps/5 Mbps	\$ 79.95
	Blast!	200 Mbps / 10 Mbps	\$ 82.95
	Gigabit Pro	2GB/2GB	\$ 299.95
Michigan	Performance Starter	10 Mbps/2 Mbps	\$ 49.95
	Performance	25 Mbps/5 Mbps	\$ 66.95
	Blast!	75 Mbps/10 Mbps	\$ 79.95
	Extreme 150	150 Mbps/20 Mbps	\$ 129.95
	Gigabit	1 GB/35 Mbps	\$ 139.95
	Gigabit Pro	2 GB/2 GB	\$ 299.95
Nashvilla	Douf Classes	10 845 10 845	ć 40.0F
Nashville	Performance Starter	10 Mbps/2 Mbps	\$ 49.95
	Performance	25 Mbps/5 Mbps	\$ 66.95
	Blast! Pro	100 Mbps/10 Mbps	\$ 79.95
	Extreme 150	150 Mbps/20 Mbps	\$ 89.95
	Extreme 300	300 Mbps/25 Mbps	\$ 99.95
	Gigabit	1 GB/35 Mbps	\$ 139.95
	Gigabit Pro	2 GB/2 GB	\$ 299.95
New Jersey - North (Union/Central NJ)	Performance Starter	10 Mbps/2 Mbps	\$ 49.95
, , , , , , , , , , , , , , , , , , , ,	Performance	25 Mbps/5 Mbps	\$ 69.95
	Performance Pro	100 Mbps/5 Mbps	\$ 79.95
	. C. Torrinance 110	200 141000/ 0 141000	7 75.55

Speed

		Speed		
Market	Tier	(Downstream/Upstream)	Standa	lone Pricing
	Blast!	200 Mbps / 10 Mbps	\$	82.95
	Gigabit Pro	2GB/2GB	\$	299.95
New Jersey - South (Cherry Hill/Pleasantville/Vineland	Performance Starter	10 Mbps/2 Mbps	\$	49.95
,,	Performance	25 Mbps/5 Mbps	\$	69.95
	Performance Pro	100 Mbps/5 Mbps	\$	79.95
	Blast!	200 Mbps / 10 Mbps	\$	82.95
	Gigabit Pro	2GB/2GB	\$	299.95
Philadelphia Metro	Performance Starter	10 Mbps/2 Mbps	ċ	49.95
Philadelphia Wetro			\$	
	Performance	25 Mbps/5 Mbps	\$	69.95
	Performance Pro	100 Mbps/5 Mbps	\$	79.95
	Blast!	200 Mbps / 10 Mbps	\$	82.95
	Gigabit Pro	2GB/2GB	\$	299.95
Pittsburgh	Performance Starter	10 Mbps/2 Mbps	\$	49.95
	Performance	25 Mbps/5 Mbps	\$ \$ \$	69.95
	Performance Pro	100 Mbps/5 Mbps		79.95
	Blast!	200 Mbps / 10 Mbps	\$	82.95
	Gigabit Pro	2GB/2GB	\$	299.95
Portland	Performance Starter	10 Mbps/2 Mbps	\$	49.95
	Performance 25	25 Mbps/5 Mbps	\$	64.95
	Performance Pro	100 Mbps/5 Mbps	\$	79.95
	Blast! Pro	200 Mbps/10 Mbps	\$	94.95
	Extreme 250	250 Mbps/25 Mbps	\$	149.95
	Gigabit Pro	2 GB/2 GB	\$	299.95
Richmond	Performance Starter	10 Mbps/2 Mbps	\$	49.95
	Performance	25 Mbps/5 Mbps	\$	69.95
	Performance Pro	100 Mbps/5 Mbps	\$	79.95
			ې د	
	Blast!	200 Mbps / 10 Mbps	\$	82.95
	Gigabit Pro	2GB/2GB	\$	299.95
Sacramento/Central CA	Performance Starter	10 Mbps/2 Mbps	\$	49.95
	Performance 25	25 Mbps/5 Mbps	\$	59.95
	Performance Pro	100 Mbps/5 Mbps	\$	74.95
	Blast! Pro	200 Mbps/10 Mbps	\$	89.95
	Extreme 250	250 Mbps/25 Mbps	\$	149.95
	Gigabit Pro	2 GB/2 GB	\$	299.95
Salt Lake City	Internet 5	5 Mbps/1 Mbps	\$	9.95
	Performance Starter	10 Mbps/2 Mbps	\$	49.95
	Performance 25	25 Mbps/5 Mbps	\$	59.95
	Performance Pro	100 Mbps/5 Mbps	\$	74.95
	Blast! Pro	200 Mbps/10 Mbps	\$	89.95
	Extreme 250	250 Mbps/25 Mbps	\$	149.95
	Gigabit Pro	2 GB/2 GB	\$	299.95
Seattle	Performance Starter	10 Mbps/2 Mbps	\$	49.95
	Performance 25	25 Mbps/5 Mbps	\$	59.95
	Performance Pro	100 Mbps/5 Mbps	\$	74.95
			\$ \$	
	Blast! Pro	200 Mbps/10 Mbps		89.95
	Extreme 250	250 Mbps/25 Mbps	\$	149.95
	Gigabit Pro	2 GB/2 GB	\$	299.95

Speed

Market	Tier	(Downstream/Upstream)	Standalo	ne Pricing
South Florida/Miami	Performance Starter	10 Mbps/2 Mbps	\$	49.95
	Performance	25 Mbps/5 Mbps	\$	66.95
	Blast!	75 Mbps/10 Mbps	\$	79.95
	Extreme 150	150 Mbps/20 Mbps	\$	129.95
	Gigabit Pro	2 GB/2 GB	\$	299.95
SW FL - Sarasota	Performance Starter	10 Mbps/2 Mbps	\$	49.95
	Performance	25 Mbps/5 Mbps	\$	66.95
	Blast!	75 Mbps/10 Mbps	\$	79.95
	Extreme 150	150 Mbps/20 Mbps	\$	129.95
Twin Cities (Minneapolis/St. Paul)	Performance Starter	10 Mbps/2 Mbps	\$	49.95
	Performance 25	25 Mbps/5 Mbps	\$	59.95
	Performance Pro	100 Mbps/5 Mbps	\$	74.95
	Blast! Pro	200 Mbps/10 Mbps	\$	89.95
	Extreme 250	250 Mbps/25 Mbps	\$	149.95
	Gigabit Pro	2 GB/2 GB	\$	299.95
Washington DC Metro/Tri County/NVA	Performance Starter	10 Mbps/2 Mbps	\$	49.95
	Performance	25 Mbps/5 Mbps	\$	69.95
	Performance Pro	100 Mbps/5 Mbps	\$	79.95
	Blast!	200 Mbps / 10 Mbps	\$	82.95
	Gigabit Pro	2GB/2GB	\$	299.95
West Palm	Performance Starter	10 Mbps/2 Mbps	\$	49.95
	Performance	25 Mbps/5 Mbps	\$	66.95
	Blast!	75 Mbps/10 Mbps	\$	79.95
	Extreme 150	150 Mbps/20 Mbps	\$	129.95
	Gigabit Pro	2 GB/2 GB	\$	299.95
Pre-Paid Offerings				

\$70 initial fee for Modem and 30 days of 10 Mbps/1Mbps service, thereafter \$15 for each 7 day refill and \$45 for each 30 day refill.

\$80 initial fee for WiFi Modem and 30 days of 10 Mbps/1 Mbps service; thereafter \$15 for each 7 day refill and \$45 for each 30 day refill.

**Top 30 Markets - HSD Pricing (Multi Product) - alphabetical order** (as of November 27, 2016)

		Speed	Multi-Product
Market	Tier	(Downstream/Upstream)	Pricing
Atlanta	Performance Starter	10 Mbps/2 Mbps	\$ 49.95
	Performance	25 Mbps/5 Mbps	\$ 59.95
	Blast! Pro	100 Mbps/10 Mbps	\$ 79.95
	Extreme 150	150 Mbps/20 Mbps	\$ 89.95
	Extreme 300	300 Mbps/25 Mbps	\$ 99.95
	Gigabit	1 GB/35 Mbps	\$ 139.95
	Gigabit Pro	2 GB/2 GB	\$ 299.95
Baltimore Metro	Performance Starter	10 Mbps/2 Mbps	\$ 49.95
	Performance	25 Mbps/5 Mbps	\$ 56.95
	Performance Pro	100 Mbps/5 Mbps	\$ 66.95
	Blast!	200 Mbps /10 Mbps	\$ 69.95
	Gigabit Pro	2GB/2GB	\$ 299.95
Bay Area	Performance Starter	10 Mbps/2 Mbps	\$ 49.95
	Performance 25	25 Mbps/5 Mbps	\$ 59.95
	Performance Pro	100 Mbps/5 Mbps	\$ 74.95
	Blast! Pro	200 Mbps/10 Mbps	\$ 89.95
	Extreme 250	250 Mbps/25 Mbps	\$ 149.95
	Gigabit Pro	2 GB/2 GB	\$ 299.95
Central PA/Harrisburg Area	Performance Starter	10 Mbps/2 Mbps	\$ 49.95
,	Performance	25 Mbps/5 Mbps	\$ 56.95
	Performance Pro	100 Mbps/5 Mbps	\$ 66.95
	Blast!	200 Mbps /10 Mbps	\$ 69.95
	Gigabit Pro	2GB/2GB	\$ 299.95
Chesapeake Bay/Eastern Shore	Performance Starter	10 Mbps/2 Mbps	\$ 49.95
	Performance	25 Mbps/5 Mbps	\$ 56.95
	Performance Pro	100 Mbps/5 Mbps	\$ 66.95
	Blast!	200 Mbps /10 Mbps	\$ 69.95
	Gigabit Pro	2GB/2GB	\$ 299.95
Chicago	Performance Starter	10 Mbps/2 Mbps	\$ 49.95
-	Performance	25 Mbps/5 Mbps	\$ 55.95
	Blast!	75 Mbps/10 Mbps	\$ 70.95
	Extreme 150	150 Mbps/20 Mbps	\$ 89.95
	Extreme 300	300 Mbps/25 Mbps	\$ 99.95
	Gigabit	1 GB/35 Mbps	\$ 139.95
	Gigabit Pro	2 GB/2 GB	\$ 299.95
Connecticut/Hartford Area	Performance Starter	10 Mbps/2 Mbps	\$ 49.95
	Performance	25 Mbps/5 Mbps	\$ 56.95
	Performance Pro	100 Mbps/5 Mbps	\$ 66.95
	Blast!	200 Mbps /10 Mbps	\$ 69.95
	Gigabit Pro	2GB/2GB	\$ 299.95
Denver	Performance Starter	10 Mbps/2 Mbps	\$ 49.95
	Performance 25	25 Mbps/5 Mbps	\$ 64.95
	Performance Pro	100 Mbps/5 Mbps	\$ 79.95
	Blast! Pro	200 Mbps/10 Mbps	\$ 94.95
	Extreme 250	250 Mbps/25 Mbps	\$ 149.95
	Gigabit Pro	2 GB/2 GB	\$ 299.95

# **Top 30 Markets - HSD Pricing (Multi Product) - alphabetical order** (as of November 27, 2016)

Market	Tier	Speed (Downstream/Upstream)	Multi-Product Pricing
Ividiket	nei	(Downstream) Opstream)	Pricing
Greater Boston Region	Performance Starter	10 Mbps/2 Mbps	\$ 49.95
	Performance	25 Mbps/5 Mbps	\$ 56.95
	Performance Pro	100 Mbps/5 Mbps	\$ 66.95
	Blast!	200 Mbps /10 Mbps	\$ 69.95
	Gigabit Pro	2GB/2GB	\$ 299.95
Houston	Performance Starter	10 Mbps/2 Mbps	\$ 49.95
	Performance 25	25 Mbps/5 Mbps	\$ 64.95
	Performance Pro	100 Mbps/5 Mbps	\$ 79.95
	Blast! Pro	200 Mbps/10 Mbps	\$ 94.95
	Extreme 250	250 Mbps/25 Mbps	\$ 149.95
	Gigabit Pro	2 GB/2 GB	\$ 299.95
Indianapolis Region	Performance Starter	10 Mbps/2 Mbps	\$ 49.95
	Performance	25 Mbps/5 Mbps	\$ 55.95
	Blast!	75 Mbps/10 Mbps	\$ 70.95
	Extreme 150	150 Mbps/20 Mbps	\$ 129.95
	Gigabit Pro	2 GB/2 GB	\$ 299.95
Jacksonville	Performance Starter	10 Mbps/2 Mbps	\$ 49.95
	Performance	25 Mbps/5 Mbps	\$ 55.95
	Blast!	75 Mbps/10 Mbps	\$ 70.95
	Extreme 150	150 Mbps/20 Mbps	\$ 129.95
	Gigabit Pro	2 GB/2 GB	\$ 299.95
Knoxville	Performance Starter	10 Mbps/2 Mbps	\$ 49.95
	Performance	25 Mbps/5 Mbps	\$ 55.95
	Blast!	75 Mbps/10 Mbps	\$ 70.95
	Extreme 150	150 Mbps/20 Mbps	\$ 129.95
	Gigabit Pro	2 GB/2 GB	\$ 299.95
Western New England	Performance Starter	10 Mbps/2 Mbps	\$ 49.95
	Performance	25 Mbps/5 Mbps	\$ 56.95
	Performance Pro	100 Mbps/5 Mbps	\$ 66.95
	Blast!	200 Mbps /10 Mbps	\$ 69.95
	Gigabit Pro	2GB/2GB	\$ 299.95
Michigan	Performance Starter	10 Mbps/2 Mbps	\$ 49.95
	Performance	25 Mbps/5 Mbps	\$ 55.95
	Blast!	75 Mbps/10 Mbps	\$ 70.95
	Extreme 150	150 Mbps/20 Mbps	\$ 129.95
	Gigabit	1 GB/35 Mbps	\$ 139.95
	Gigabit Pro	2 GB/2 GB	\$ 299.95
Nashville	Performance Starter	10 Mbps/2 Mbps	\$ 49.95
	Performance	25 Mbps/5 Mbps	\$ 55.95
	Blast! Pro	100 Mbps/10 Mbps	\$ 79.95
	Extreme 150	150 Mbps/20 Mbps	\$ 89.95
	Extreme 300	300 Mbps/25 Mbps	\$ 99.95
	Gigabit	1 GB/35 Mbps	\$ 139.95
	Gigabit Pro	2 GB/2 GB	\$ 299.95

# **Top 30 Markets - HSD Pricing (Multi Product) - alphabetical order** (as of November 27, 2016)

		Speed	Mul	ti-Product
Market	Tier	(Downstream/Upstream)		Pricing
New Jersey - North (Union/Central NJ)	Performance Starter	10 Mbps/2 Mbps	\$	49.95
	Performance	25 Mbps/5 Mbps	\$	56.95
	Performance Pro	100 Mbps/5 Mbps	\$	66.95
	Blast!	200 Mbps /10 Mbps	\$	69.95
	Gigabit Pro	2GB/2GB	\$	299.95
New Jersey - South (Cherry Hill/Pleasantville/Vine	elanc Performance Starter	10 Mbps/2 Mbps	\$	49.95
	Performance	25 Mbps/5 Mbps	\$	56.95
	Performance Pro	100 Mbps/5 Mbps	\$	66.95
	Blast!	200 Mbps /10 Mbps	\$	69.95
	Gigabit Pro	2GB/2GB	\$	299.95
Philadelphia Metro	Performance Starter	10 Mbps/2 Mbps	\$	49.95
, , , , , , , , , , , , , , , , , , ,	Performance	25 Mbps/5 Mbps	\$	56.95
	Performance Pro	100 Mbps/5 Mbps	\$	66.95
	Blast!	200 Mbps /10 Mbps	\$	69.95
	Gigabit Pro	2GB/2GB	\$	299.95
Pittsburgh	Performance Starter	10 Mbps/2 Mbps	\$	49.95
	Performance	25 Mbps/5 Mbps	\$	56.95
	Performance Pro	100 Mbps/5 Mbps	\$	66.95
	Blast!	200 Mbps /10 Mbps	\$	69.95
	Gigabit Pro	2GB/2GB	\$	299.95
Portland	Performance Starter	10 Mbps/2 Mbps	\$	49.95
Tortiana	Performance 25	25 Mbps/5 Mbps	\$	64.95
	Performance Pro	100 Mbps/5 Mbps	\$	79.95
	Blast! Pro	200 Mbps/10 Mbps	\$	94.95
	Extreme 250	250 Mbps/25 Mbps	\$	149.95
		2 GB/2 GB	۶ \$	299.95
	Gigabit Pro	2 GB/2 GB	Ş	299.93
Richmond	Performance Starter	10 Mbps/2 Mbps	\$	49.95
	Performance	25 Mbps/5 Mbps	\$	56.95
	Performance Pro	100 Mbps/5 Mbps	\$	66.95
	Blast!	200 Mbps /10 Mbps	\$	69.95
	Gigabit Pro	2GB/2GB	\$	299.95
Sacramento/Central CA	Performance Starter	10 Mbps/2 Mbps	\$	49.95
	Performance 25	25 Mbps/5 Mbps	\$	59.95
	Performance Pro	100 Mbps/5 Mbps	\$	74.95
	Blast! Pro	200 Mbps/10 Mbps	\$	89.95
	Extreme 250	250 Mbps/25 Mbps	\$	149.95
	Gigabit Pro	2 GB/2 GB	\$	299.95
Salt Lake City	Internet 5	5 Mbps/1 Mbps	\$	9.95
	Performance Starter	10 Mbps/2 Mbps	\$	49.95
	Performance 25	25 Mbps/5 Mbps	\$	59.95
	Performance Pro	100 Mbps/5 Mbps	\$	74.95
	Blast! Pro	200 Mbps/10 Mbps	\$	89.95
	Extreme 250	250 Mbps/25 Mbps	\$	149.95
	Gigabit Pro	2 GB/2 GB	\$	299.95
Seattle	Performance Starter	10 Mbps/2 Mbps	\$	49.95

# **Top 30 Markets - HSD Pricing (Multi Product) - alphabetical order** (as of November 27, 2016)

		Speed	Multi-Product
Market	Tier	(Downstream/Upstream)	Pricing
	Performance 25	25 Mbps/5 Mbps	\$ 59.95
	Performance Pro	100 Mbps/5 Mbps	\$ 74.95
	Blast! Pro	200 Mbps/10 Mbps	\$ 89.95
	Extreme 250	250 Mbps/25 Mbps	\$ 149.95
	Gigabit Pro	2 GB/2 GB	\$ 299.95
South Florida/Miami	Performance Starter	10 Mbps/2 Mbps	\$ 49.95
	Performance	25 Mbps/5 Mbps	\$ 55.95
	Blast!	75 Mbps/10 Mbps	\$ 70.95
	Extreme 150	150 Mbps/20 Mbps	\$ 129.95
	Gigabit Pro	2 GB/2 GB	\$ 299.95
SW FL - Sarasota	Performance Starter	10 Mbps/2 Mbps	\$ 49.95
	Performance	25 Mbps/5 Mbps	\$ 55.95
	Blast!	75 Mbps/10 Mbps	\$ 70.95
	Extreme 150	150 Mbps/20 Mbps	\$ 129.95
Twin Cities (Minneapolis/St. Paul)	Performance Starter	10 Mbps/2 Mbps	\$ 49.95
	Performance 25	25 Mbps/5 Mbps	\$ 59.95
	Performance Pro	100 Mbps/5 Mbps	\$ 74.95
	Blast! Pro	200 Mbps/10 Mbps	\$ 89.95
	Extreme 250	250 Mbps/25 Mbps	\$ 149.95
	Gigabit Pro	2 GB/2 GB	\$ 299.95
Washington DC Metro/Tri County/NVA	Performance Starter	10 Mbps/2 Mbps	\$ 49.95
	Performance	25 Mbps/5 Mbps	\$ 56.95
	Performance Pro	100 Mbps/5 Mbps	\$ 66.95
	Blast!	200 Mbps /10 Mbps	\$ 69.95
	Gigabit Pro	2GB/2GB	\$ 299.95
West Palm	Performance Starter	10 Mbps/2 Mbps	\$ 49.95
	Performance	25 Mbps/5 Mbps	\$ 55.95
	Blast!	75 Mbps/10 Mbps	\$ 70.95
	Extreme 150	150 Mbps/20 Mbps	\$ 129.95
	Gigabit Pro	2 GB/2 GB	\$ 299.95

# National Triple Play Bundles (EDP / Yr3)

(as of November 27, 2016)

Triple Play 5.0 Bundles	EDP**
Saver X1 (West only)	
- Performance 25	\$120.00
Starter XF*	
- Performance Pro in West & NED, Blast! in Central	\$140.00 - \$150.00
Preferred XF (NED only)	
- Performance Pro	\$161.49
HD Preferred XF*	
-Performance Pro NED, Blast! in Central, Blast! Pro in West	\$160.00 - \$171.49
HD Preferred Plus XF* (Central only)	
- Extreme 150	\$190.00
HD Preferred Extra XF (NED only)	

# Top 30 Markets - HSD Pricing (Multi Product) - alphabetical order

(as of November 27, 2016)

		Speed	<b>Multi-Product</b>
Market	Tier	(Downstream/Upstream)	Pricing
- Blast!		\$191.49	
HD Premier XF*			
- Blast! Pro in West, Blast! In Northeast, Extreme 150 in Central		\$180.00 - \$216.49	
HD Complete XF (NED only)			
- Blast! In Northeast		\$246.49	
Starter Secure X1 (West only)			
- Performance Pro		\$140.00	
Preferred Secure X1 (West only)			
Blast! Pro		\$160.00	
Premiere Secure X1 (West only)			
Blast! Pro		\$180.00	

<sup>\*</sup> XF packages are noted as X1 in Central and West

<sup>\*\*</sup> High speed service not separately priced

### **Predominant Competitors Standalone Pricing**

(as of November 2016)

	Veri	Verizo	n DSL	Verizon FiOS						
	Package		HSI 1 Mbps	HSI 15 Mbps	FiOS Internet 50/50	FiOS Internet 100/100	FiOS Internet 150/150	FiOS Internet 300/300	FiOS Internet 500/500	
- [	Access Speed	Downstream	1 Mbps	15 Mbps	50 Mbps	100 Mbps	150 Mbps	300 Mbps	500 Mbps	
		Upstream	384 kbps	1 Mbps	50 Mbps	100 Mbps	150 Mbps	300 Mbps	500 Mbps	
ı	Monthly B	\$29.99/mo	\$39.99/mo	\$84.99/mo	\$104.99/mo	\$114.99/mo	\$204.99/mo	\$304.99/mo		

A	тт		AT&T FastAc	cess DSL Direct		AT&T U-verse High Speed Internet				
Package		Direct Basic	Direct Express	Direct Pro	Direct Elite	Internet 6	Internet 24	Internet 45	GigaPower	
Access Speed	Downstream	768 kbps	1.5 Mbps	3 Mbps	6 Mbps	6 Mbps	24 Mbps	45 Mbps	1000 Mbps	
Access Speed	Upstream	384 kbps	384 kbps	512 kbps	768 kbps	1.5 Mbps	5 Mbps	6 Mbps	1000 Mbps	
Monthly	\$49.00/mo	\$49.00/mo	\$54.00/mo	\$59.00/mo	\$40.00/mo	\$60.00/mo	\$70.00/mo	\$99.00/mo		

Centu		CenturyLink Prism								
Package		Ultimate Start Up	Essential	Advanced	Extreme	Pro	HSD	HSD	HSD	HSD
Access Speed	Downstream	1.5 Mbps	7 Mbps	12 Mbps	20 Mbps	40 Mbps	1.5 Mbps	3.0 Mbps	10 Mbps	25 Mbps
Ассеза Бресси	Upstream	896 kbps	896 kbps	896 kbps	896 kbps	5 Mbps	768 kbps	768 kbps	768 kbps	768 kbps
Monthly Base Price		\$44.00/mo	\$49.00/mo	\$54.00/mo	\$64.00/mo	\$74.00/mo	\$49.95/mo	\$54.95/mo	\$59.95/mo	\$73.95/mo

Ro	RCN			
Paci	50 Mbps Internet	155 Mbps Internet		
Access Speed	Downstream	50 Mbps	155 Mbps	
Access Speed	Upstream	10 Mbps	15 Mbps	
Monthly I	\$34.99/mo	\$44.99/mo		

No list price available, prices reflect months 25 through 36

W	ow	Wide Open West								
Paci	8Mbps Internet	30Mbps Internet	60Mbps Internet	110Mbps Internet	300Mbps Internet	600Mbps Internet				
Access Speed	Downstream	8 Mbps	30 Mbps	60 Mbps	110 Mbps	300 Mbps	600 Mbps			
Access speed	Upstream	N/A	5 Mbps	5 Mbps	10 Mbps	20 Mbps	40 Mbps			
Monthly I	\$29.99 / mo	\$39.99 / mo	\$54.99/mo	\$69.99/mo	\$89.99	\$109.99				

Frontier			Frontier DSL Frontier FiOS					Frontier U-verse							
Pac	kage	Max	Ultra	Ultimate	FiOS Internet 30/30	FiOS Internet 50/50	FiOS Internet 100/100	Pro	Max	Max Ultra	Max Plus	Max Turbo	Power	Extreme Plus	Extreme Turbo
Access Speed	Downstream	6 Mbps	12 Mbps	24 Mbps	30 Mbps	50 Mbps	100 Mbps	3 Mbps	6 Mbps	12 Mbps	18 Mbps	24 Mbps	45 Mbps	90 Mbps	115 Mbps
Access Speed	Upstream	769 kbps	2 Mbps	3 Mbps	30 Mbps	50 Mbps	100 Mbps	512 Kbps	1 Mbps	1.5 Mbps	1.5 Mbps	3 Mbps	6 Mbps	8 Mbps	12 Mbps
Monthly Base Price		\$39.99/mo	\$49.99/mo	\$59.99/mo	\$39.99/mo	\$64.99/mo	\$84.99/mo	\$29.99/mo	\$29.99/mo	\$39.99/mo	\$44.99/mo	\$49.99/mo	\$54.99/mo	\$64.99/mo	\$69.99/mo

Google	Google Fiber			
Pack	100 Mbps Internet	1000 Mbps Internet		
Access Speed	Downstream	100 Mbps	1000 Mbps	
Access Speed	Upstream	100 Mbps	1000 Mbps	
Monthly E	\$50.00/mo	\$70.00/mo		

No list price available, prices reflect months 13 through 24